

## Message Text

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46

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
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R 220943Z JUL 75

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 4044

INFO USDOC WASHDC

AMEMBASSY BEIRUT

AMEMBASSY TEHRAN

UNCLAS DAMASCUS 2780

STATE FOR NEA/ARN

USDOC FOR CAGNE

BEIRUT FOR RTDO AND PLEASE PASS BAGHDAD

EO 11652: N/A

TAGS: BEXP, BTRA, SY

SUBJECT: ALLIS-CHALMERS VISIT TO SYRIA

REF: STATE 165993 (NOTAL)

1. PLEASE PASS THE FOLLOWING MESSAGE FROM AMBASSADOR MURPHY TO DAVID SCOTT, PRESIDENT OF ALLIS-CHALMERS.

2. WE ARE VERY PLEASED TO LEARN OF YOUR PROJECTED VISIT TO DAMASCUS AUGUST 6-9. AS YOU NOTED FRIDAY, AUGUST 8, IS NOT A WORKING DAY FOR THE SYRIAN GOVERNMENT, BUT WE CAN SCHEDULE THE KEY APPOINTMENTS ON AUGUST 7. WE ARE REQUESTING APPOINTMENTS FOR YOU AND VICE-PRESIDENTS DINEEN, DIERCKS, AND BELL WITH THE MINISTERS OF ECONOMY, PETROLEUM AND MINERAL RESOURCES, INDUSTRY, AND ELECTRICITY. BETWEEN THEM, THESE MINISTRIES ARE RESPONSIBLE FOR THE PURCHASING OF MOST OF THE GOODS AND SERVICES OF THE SORT OFFERED BY YOUR PROCESSING AND ELECTRICAL GROUPS.

3. THE ALLIS-CHALMERS PRODUCT LINE MATCHES UP WELL WITH THE SYRIAN GOVERNMENT'S EQUIPMENT REQUIREMENTS TO  
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REALIZE ITS PLANNED DEVELOPMENT OF THE AGRICULTURAL

AND INDUSTRIAL SECTORS. YOUR DELEGATION'S VISIT  
CANNOT HELP BUT IMPRESS UPON THE SYRIANS OUR WILLINGNESS  
TO ASSIST IN SYRIA'S DEVELOPMENT AND THE SUITABILITY  
OF AMERICAN EQUIPMENT TO SYRIA'S NEEDS.

4. ECONOMIC/COMMERCIAL OFFICERS RODERICK WRIGHT AND  
MICHAEL DAVIS WILL GIVE A LUNCHEON AUGUST 7 FOR YOUR  
PARTY, EMBASSY OFFICERS, AND KEY SECOND-LEVEL OFFICIALS  
IN THE MINISTRIES OF AGRICULTURE, EUPHRATES DAM,  
TRANSPORT, AND COMMUNICATIONS; THESE MINISTRIES ALSO  
HAVE AN INTEREST IN ALLIS-CHALMERS PRODUCTS SUCH AS  
AGRICULTURAL AND HEAVY CONSTRUCTION MACHINERY AND  
INDUSTRIAL TRUCKS. FINALLY I WILL BE PLEASED TO HOST  
A DINNER AUGUST 7 FOR YOUR PARTY AND PLAN TO INVITE  
THE MINISTERS YOU MET EARLIER IN THE DAY, TOGETHER  
WITH OTHER GOVERNMENT OFFICIALS AND SOME IMPORTANT  
MEMBERS OF THE PRIVATE SECTOR. WE WOULD APPRECIATE  
ANY SUGGESTED NAMES/CONTACTS YOU MAY ALREADY HAVE IN  
SYRIA IN PRIVATE SECTOR, E.G., ABDUL RAHMAN ATTAR,  
FOR INCLUSION AT THE LUNCHEON OR DINNER.

5. PLEASE NOTE THAT RECENT POLITICAL DIFFERENCES BETWEEN  
SYRIA AND IRAQ HAVE REDUCED AVAILABLE AIR COMMUNICATIONS  
BETWEEN BAGHDAD AND DAMASCUS. BE SURE TO CHECK WITH  
STATE DEPT. OR DEPT. OF COMMERCE/CAGNE PRIOR TO  
DEPARTURE AND WITH US INTEREST SECTION OFFICERS IMMEDIATELY  
UPON YOUR ARRIVAL IN BAGHDAD TO INSURE YOUR RESERVATIONS  
FOR YOUR AUGUST 6 FLIGHT TO DAMASCUS.

6. DAMASCUS HOTEL SPACE EXTREMELY TIGHT IN AUGUST  
(PARTICULARLY BECAUSE OF DAMASCUS FAIR) AND WE  
ASSUME YOU HAVE ALREADY ARRANGED FOR YOUR PARTY'S  
ACCOMMODATIONS.  
MURPHY

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